# **2018 Victorian Employers Skills Survey**

## Wholesale Trade



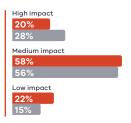
Of the 13,600 employers that responded to Victorian Employer Skills Survey in 2018, 780 were from the Wholesale Trade industry. Employers report that skills are important to productivity, but many are facing challenges filling jobs and finding the right applicants with the right skills. These challenges are faced both now, and are expected to continue into the future. However, a high proportion of employers that access training to improve the skills of their workforce report a positive impact on productivity and return on investment.

The statistics below reflect the experience of employers in the Wholesale Trade industry compared to the overall Victorian average.

#### Skills are important to productivity



Businesses with a lack of skills found it had a medium impact on workplace productivity.



28 OUCTIVITY

37% VIC

Loss of business

to competitors

#### Impact of insufficient workforce skills

Businesses lacking skills mainly reported the following workplace issues:





■ Wholesale Trade

Victoria

#### Managing the skills of the workforce

Employers reported that recruitment was challenging due to candidates not having the required skills or being job ready.



Finding people with the right skills

SKILLS IMPACT

**PRODUCTIVITY** 



Finding job ready candidates

Nearly a quarter of emloyers saw the need to improve the leadership skills of existing staff.

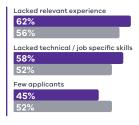


**Building leaderships** 

### Recruitment challenges

Employers facing recruitment challenges mainly reported applicant related reasons for their difficulties





■ Wholesale Trade



64% VIC **Employers supported staff** training last year

Employers who supported training either utilised external trainers or made provisions for training within the organisation by other staff.



#### Skills needed now and for the future



Businesses lack the skills they



Businesses are concerned they may not have the skills they need for the future

28%

Businesses believe they have the skills needed for today and for the next 12 months

#### Training contribution and quality

Employers who supported training agreed it had a positive contribution to productivity and business success.



Positive return



Positive impact on productivity



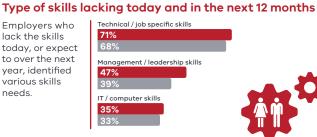
Trained staff are more valuable to the workplace



Quality of ovider training was high

Employers who lack the skills today, or expect

to over the next year, identified various skills needs.





■ Wholesale Trade

■ Victoria

Wholesale Trade

■ Victoria



